

SUSTAINABLE LOGISTICS CHEAT SHEET

The logistics sector, including transportation and warehousing, is responsible for 11% of global GHG emissions (MIT). These stem from (1) the distance travelled by goods, (2) fossil-fuel based transportation, and (3) inefficient cold chains. While air is the most emissions-intensive mode per tonne-kilometre (tkm), road and sea are the largest emissions contributors in absolute terms. Accordingly, new regulation is incentivizing the emergence of both hardware and software plays addressing these two modes of transportation. As the demand for freight is expected to triple by 2050 (OECD), sustainable logistics solutions are more pressing than ever.

<u>Thesis</u>: Reducing the emissions of the logistics sector will require (1) software plays to reduce excess distance travelled by freight through a combination of route and loading optimization, (2) hardware plays to enable fuel-switching across land, sea and air transportation and (3) a connected cold chain to intelligently manage energy and detect refrigerant leakage.

The Impact Problem

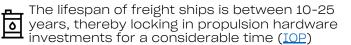
Excess distance travelled: The logistics industry is widely undigitzed with actors predominantly communicating bilaterally via email and spreadsheets. Resultantly, limited data transparency and analytics lead to suboptimal routing & loading of transport modes.

<u>Fossil-fuel based transportation</u>: across land, sea and air, freight transportation is still heavily reliant on fossil fuels.

አራ <u>Analog cold chains</u>: a lack of preventive maintenance leads to refrigerant leakage. Connected cold አና warehouses could modulate their energy demand to enable renewables uptake.

Key Impact Facts

Globally, 87Mt CO2e/year are attributed to trucks driving empty miles (FreightWaves)



Emissions from refrigerant leakage are estimated to be 148 MtCO2e/year in the EU alone (TSEP)

9 INDUSTRY, INNOVATION
AND INFRASTRUCTURE

Business Opportunity

- Regulatory tailwinds for maritime decarbonization, including carbon pricing with EU ETS and direct measures with CII (<u>EU</u> <u>Commission</u>, <u>IMO</u>)
- Growing market, with demand for freight expected to triple by 2050 (OECD)
- Rising deployment of EV charging infrastructure – 55% YoY increase in 2022 (IEA)
- Truck driver shortage is creating additional incentives to make freight more efficient (<u>IRU</u>)
- Stricter emissions requirements for heavy duty vehicles (<u>FU Commission</u>)

CO2 Emissions by Freight Transportation Mode

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Mode	Road	Sea & Waterways	Rail	Air
% of total	69%	21%	5%	5%
Absolute emissions [Mt CO2e/yr]	2'230	657	170	155
Per weight/ distance [g CO2e/tkm]	83	6	16	512
				Source: MIT

Source: MI

Route & Loading Optimization Voyage & Fleet Optimization Electrified Transportation & Mode Switching Warehouse & Cold Chain

Management

Early Stage

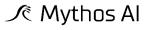
Tech Plays

- Maritime voyage and fleet optimization software, enabling immediate and Capex-free emissions reduction
- Software platforms pooling package delivery

Growth Stage

- Electrified and optimized last mile delivery platforms
- Integrated cold warehouse energy management and predictive maintenance platforms

Startups to Watch



LE ⊚







rouvia









facilio