



AENU is looking for a

Principal / Partner (f/m/d)

Full-time, Flexible Hours

About us

AENU is an evergreen impact tech investment fund that drives systemic transformation in venture capital towards impact, accessibility, and stakeholder-alignment. We provide long-term investment for tech entrepreneurs who solve the climate crisis and advance social equality. You can find out more at aenu.com.

Why join?

We are at a critical time in our history with climate change threatening our planet and social inequality increasing globally. At AENU, we believe that purpose and profit can be aligned to generate an enormous positive impact through our investments. We are driving systemic change through a new era of impact capitalism and are looking for people to build this vision alongside us.

We are looking for a mission-aligned and experienced investor, seeking a role with high responsibility in a flexible, international, and welcoming work environment, to supplement our team of unicorn entrepreneurs, operators and investors.

Your Responsibilities

- **Develop investment thesis** in multiple themes (e.g. energy storage, new materials, alternative fuels)
- **Source and win high-profile early-stage deals** in your themes of responsibility
- Build and nurture **co-investor relationships** and forge Tier A co-investor syndicates for new investments and follow-on rounds in our portfolio
- Take **responsibility across the whole investment process** (deal origination, due diligence, structuring, negotiation and execution) including impact-management
- **Take board seats** and drive portfolio value creation through **portfolio management** including guiding management teams on strategic decisions, HR matters, impact matters and fundraising strategy



- **Manage, expand and develop the investment team** of analysts, associates, and principals, ensuring a steep learning curve and mentoring
- **Support internal company-building** and operational success of AENU as it scales by contributing to workflows / projects case-by-case
- Represent AENU as a **speaker in conferences** and be a leading voice in the industry regarding your investment themes (including vis-a-vis media, corporates, startups, accelerators etc.)

Qualifications & profile

- Mission aligned with regards to **impact** and sustainability that can be seen in behavior and action
- **University degree** from a top school (preference for science or engineering)
- At least **5 years of institutional venture capital** experience in a top tier VC firm, preferably focused on early stage investments with a climate or impact focus, and ideally **at least 8 years** of overall working experience
- **Ability to manage deals end-to-end**, including sourcing, due diligence, negotiation, structuring, and management of legal completion processes
- **Deep understanding of the impact investing & sustainability ecosystem** with a focus on technologies and levers to combat climate change as well as promoting social equality
- **Experience managing a team** and driven to develop new solutions, standards and processes
- **Experience with board representation** and portfolio management, including managing founder relationships and advising founders on strategic matters
- **Strong local networks** to accelerators, co-investors and startups in at least one European VC hub outside of Germany (i.e. UK / France / Nordics)
- **Independent solution-oriented thinker**, and a collaborative team player with an entrepreneurial way of creative problem-solving and self-starter mindset
- Excellent and **empathic communicator** (written and verbal) with diverse target groups
- Ability to **work and prioritize effectively** in a fast-paced environment, managing many parallel tasks
- Full professional proficiency in **English** as a must, other languages welcomed

Equal opportunity employment

AENU is an equal opportunity employer. We celebrate diversity and are committed to creating an inclusive environment for all employees. Find details on aenu.com/diversity



Further information:

Job type: Full-time with flexible hours, starting in Q4 2022 or Q1 2023

Location: Berlin, Germany, with hybrid working possible

Compensation: Competitive salary and carried interest participation

Capital contribution to the fund: TBD

Your application: Send your CV via email and include the deals you have led (incl. performance) and the board seats you have taken. Additionally, please answer the following two prompts (max 200 words each): (1) describe your impact journey (2) what 2-3 climate tech startups would you (have) invested in and why? Incomplete applications will not be considered.

Contact: join@aenu.com